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**County of El Paso
Agenda Item Details**

Item Title: Information Technology Department - Contract No. 2024-0612
| The Will-Burt Company - Will-Burt / Sheriff's Office Command
Post / Quote WB-20240422_32013463 / CIP 2024 NightScan
Mast System Upgrade

Submitted By: Art Nevarez, Director

Department: Information Technology

Department Phone Number: 915-273-3301

Subject: Approve and authorize the County Judge to sign the agreement
between the County of El Paso and The Will-Burt Company.
Funding is available in CIP24-ITD-CAPOUT-IT EQUIP in the
amount of \$20,388.00. (Contract No. 2024-0612)

Background: The County of El Paso's Information Technology Department
(ITD) is committed to supporting robust and functional
information technology solutions. To achieve this goal, ITD
dedicates resources focused on understanding and maintaining
organizational technological solutions. ITD strives to
consolidate our information technology solutions to leverage
institutional knowledge, focused training, and more efficient
support.

The Sheriff's Office command post mast and camera will
provide for fast and accurate camera positioning. The
equipment will enable surveillance and perimeter security
when the command post is deployed.

ITD is requesting that the Court approve and authorize the
County Judge to sign an Agreement for the Sheriff's Office
command post mast and camera. The agreement has been
reviewed and approved by County Attorney's Office, and the
Purchasing Department. ITD recommends approval.

Fiscal Impact: Fiscal Impact Projected
Funding is available in the following account:

Long Account Number: Amount:

Long Account Number: COCP-3001-CIP2024-431-10-11140-0001-24022-709001-CIP24-ITD-CAPOUT-IT EQUIP
Amount: \$20,388.00

Budget or Unbudgeted Match:

Recommendation:

Approve and authorize the County Judge to sign the agreement between the County of El Paso and The Will-Burt Company. Funding is available in CIP24-ITD-CAPOUT-IT EQUIP in the amount of \$20,388.00. (Contract No. 2024-0612)

Prior Action:

No previous Court action.

Strategic Plan:

Goal:

null

Objective:

Strategic Plan Information:

**Estimated Time Needed
For This Item:**

STATE OF TEXAS

COUNTY OF EL PASO

**ADDENDUM 1
TO TERMS AND CONDITIONS OF SALE**

This Addendum is entered by and between the County of El Paso, a political subdivision of the State of Texas (“County”), and The Will-Burt Company (“Vendor”), each a “Party” and collectively the “Parties”. The following provisions are added by agreement of the parties. To the extent that any provisions in the Vendor’s Terms and Conditions of Sale conflict with the provisions of this Addendum, this Addendum shall control. Vendor’s Quote WB-20240422_32013463, Vendor’s Terms and Conditions of Sale, and this Addendum comprise the entire agreement (hereafter “Agreement”) between the Parties. This Agreement is effective as of the date executed by both parties.

1. **GOVERNING LAW.** This Agreement shall be governed by the laws of the State of Texas. Venue shall be in El Paso County, Texas, and Texas statute of limitations provisions shall apply.

2. **ENTIRE AGREEMENT.** All other terms and conditions of the Terms and Conditions of Sale remain the same and together with this Addendum comprise the entire Agreement between the Parties. If any part of this Addendum is invalid, illegal, or unenforceable, the rest of the Addendum and the Terms and Conditions of Sale will remain in effect. This Addendum does not confer any benefits on any third party unless it expressly states that it does. Headings and captions used in the Addendum are for reference purposes only and will not have any effect on the interpretation of the Addendum. The terms and conditions of this Addendum and of the Terms and Conditions of Sale may only be modified in writing and must be signed by Vendor and County.

(SIGNATURES ON NEXT PAGE)

IN WITNESS WHEREOF, the Parties have executed this Addendum on the dates indicated below.

EL PASO COUNTY, TEXAS

Ricardo A. Samaniego, County Judge

Date

THE WILL-BURT COMPANY

The Will-Burt Company Representative

August 15, 2024

Date



AN EMPLOYEE OWNED COMPANY



QUOTE

Quote Name WB-20240422_32013463
 Quote Date 04/22/2024
 Expiration Date 05/22/2024

Tax ID: 34-0620280

DUNS: 160137634

CAGE: 97246

Contact Information

Customer

Account Name El Paso County Sherriff
 Company Name El Paso County Sherriff
 Contact Name Rene Camarillo
 Phone (915) 206-4436
 Email re.camarillo@epcountytx.gov

Will-Burt Sales Person

Prepared By Trapper Meadors
 Phone
 Mobile (330) 347-6744
 Email omeadors@willburt.com
 Opportunity Name El Paso County Sherriff camera mast

Address Information

Bill To	El Paso County Sherriff 800 East Overland Ave El Paso, TX 79938 USA	Ship To	800 East Overland Ave El Paso, TX 79938 USA
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Terms

Payment Terms

Lead Time 6-8 Weeks

Freight Terms

Quantity	Product	Product Description	Unit Sales Price	Extended Sale Price
1.00	902491	PLATE, BASE NR 5.00 CLR ADZ	USD 72.00	USD 72.00
30.00	810989	NYCOIL 1.00 ID GRAY	USD 18.90	USD 567.00
1.00	NYCOIL SHELF FOR 5.00 DIA	NYCOIL SHELF FOR 5.00 DIA	USD 145.00	USD 145.00
1.00	SUPPORT BRKT ASM 5.00 CLR ADZ	SUPPORT BRKT ASM 5.00 CLR ADZ	USD 685.00	USD 685.00
1.00	906021	PNEU MAST 5-20 STDNL CLR ADZ CE	USD 5,512.00	USD 5,512.00
1.00	5098901	POSITION IT PTZ CONTROLLER W/ KEYBOARD PELCO-D 120 / 240 VAC	USD 199.00	USD 199.00
1.00	902496	PLATFORM ASM. 2.50 CLR ADZ	USD 313.00	USD 313.00
1.00	OCULUS, HD-SDI IR CAMERA 30X ZOOM BLK	OCULUS, HD-SDI IR CAMERA 30X ZOOM BLK	USD 12,895.00	USD 12,895.00

Totals



AN EMPLOYEE OWNED COMPANY



QUOTE

Quote Name	WB-20240422_32013463
Quote Date	04/22/2024
Expiration Date	05/22/2024

SubTotal	USD 20,388.00
Shipping	USD 0.00
Grand Total	USD 20,388.00

Notes

Lead time subject to change. Freight to be determined.

Safety & Service

ATTENTION

FOR SAFETY OF MAST OPERATION, THE WILL-BURT COMPANY STRONGLY RECOMMENDS THE USE OF THE D-TEC SAFETY SYSTEM IN CONJUNCTION WITH ANY OF ITS TELESCOPING MASTS IN CONDITIONS WHERE OVERHEAD OBSTRUCTIONS OR HIGH VOLTAGE WIRES MAY BE PRESENT. THE D-TEC SAFETY SYSTEM, ALONG WITH ADEQUATE SAFETY TRAINING, CAN SIGNIFICANTLY ENHANCE USER AND BYSTANDER SAFETY, AND HELP PREVENT SERIOUS INJURY OR DEATH AS A RESULT OF ELECTRICAL FIELD PRESENCE. PLEASE CONTACT THE WILL-BURT COMPANY FOR ADDITIONAL INFORMATION.



Installation, Integration & Service

Will-Burt offers full Installation, Integration and Service for all elevation products. We have multiple service bays backed by a full metal fabrication and paint shop along with a fully trained staff on all Will-Burt, GEROH, and ITS products. Call 330-684-5244 for more information



Terms & Conditions

The Will-Burt Company
 401 Collins Blvd, Orrville, OH 44667
 Tel: 330-684-4000, Web: www.willburt.com
 Incorporated 1918
 ISO 9001:2015 Quality Management System



AN EMPLOYEE OWNED COMPANY



QUOTE

Quote Name	WB-20240422_32013463
Quote Date	04/22/2024
Expiration Date	05/22/2024

The contents of this quotation are considered proprietary to The Will-Burt Company; unauthorized distribution or use of this quotation for purposes other than purchase decisions is prohibited.

Although most Will-Burt products are commercial items, some of these items may be subject to certain export restrictions and these items may require government authorization prior to export. For questions regarding export restrictions, please contact your sales person.

Within the validity period of this quote, if the quoted currency should fluctuate +/- 5% or more relative to the US Dollar, Will-Burt reserves the right to withdraw the quotation and offer updated pricing.

All product sales are subject to The Will-Burt Company's standard TERMS AND CONDITIONS OF SALE, which are incorporated herein by reference and can be located at www.willburt.com.