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**County of El Paso
Agenda Item Details**

Item Title: Approve and authorize the Purchase of Eleven (11) Axon Fleet Vehicle Camera Systems for the Public Safety Division of the El Paso County, Texas

Submitted By: Karen Davidson, Purchasing Agent

Department: Purchasing

Department Phone Number: 915-273-3349

Subject: Approve and authorize the Purchase of Eleven (11) Axon Fleet Vehicle Camera Systems for the Public Safety Division of the El Paso County, Texas (12407137) using Sourcewell Contract 092722 awarded to Axon Enterprise Inc. of Scottsdale, AZ for a grand total \$144,375.00. Purchasing approved on August 5, 2024. Funding is available in CP-REPLACE24-PUBSAF-MISC EQUIP.

Background: The County is seeking to purchase fleet vehicle camera systems for the Public Safety Division. This project will identify the miscellaneous equipment to be replaced for the Public Safety Division agencies: Sheriff's Office, Constables, Animal Welfare. This equipment includes items within the unit such as eCitation devices, in-vehicle cameras (dash cam), and printers.

To ensure the County is obtaining the overall best value, to include pricing and terms, the Purchasing Department reviewed available cooperative contracts and determined that Sourcewell Contract 092722 conforms to the County's needs.

Sourcewell Contract 092722 Term: November 21, 2026, with one additional year renewal.

Fiscal Impact: Fiscal Impact Historical

Fiscal Impact Projected
Total Price: \$144,375.00

Funding available in: CP-REPLACE24-PUBSAF-MISC EQUIP

Long Account Number: Amount: COCP-3001-REPLC24-431-10-11140-0001-24049-706002-

Long Account Number: Amount: \$28,875.00

Budget or Unbudgeted Match:

Recommendation:

Approve and authorize the Purchase of Eleven (11) Axon Fleet Vehicle Camera Systems for the Public Safety Division of the El Paso County, Texas (12407137) using Sourcewell Contract 092722 awarded to Axon Enterprise Inc. of Scottsdale, AZ for a grand total \$144,375.00. Purchasing approved on August 05, 2024. Funding is available in CP-REPLACE24-PUBSAF-MISC EQUIP.

Prior Action:

N/A

Strategic Plan:

Goal:

null

Objective:

Strategic Plan Information:

**Estimated Time Needed
For This Item:**

EL PASO COUNTY PURCHASING REVIEW FORM

Procurement Item																													
Agenda Date:	Department:																												
Item Description:																													
<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="3" style="text-align: center; border-bottom: 1px solid black;"><u>Item Information</u></th> </tr> </thead> <tbody> <tr> <td style="padding: 2px;">Specs</td> <td></td> <td></td> </tr> <tr> <td style="padding: 2px;">Bid Award</td> <td></td> <td></td> </tr> <tr> <td style="padding: 2px;">Contract</td> <td></td> <td></td> </tr> <tr> <td style="padding: 2px;">Contract Amendment</td> <td style="text-align: center; padding: 2px;">Price Bid</td> <td style="text-align: center; padding: 2px;">Construction</td> </tr> <tr> <td style="padding: 2px;">Other</td> <td></td> <td></td> </tr> <tr> <td style="padding: 2px;">RFP</td> <td style="padding: 2px;">RFI</td> <td style="padding: 2px;">RFQ</td> </tr> </tbody> </table>	<u>Item Information</u>			Specs			Bid Award			Contract			Contract Amendment	Price Bid	Construction	Other			RFP	RFI	RFQ	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="3" style="text-align: center; border-bottom: 1px solid black;"><u>Previous PRP Action</u></th> </tr> </thead> <tbody> <tr> <td style="text-align: center; padding: 2px;"><u>Date</u></td> <td style="text-align: center; padding: 2px;"><u>Approved for CC</u></td> <td style="text-align: center; padding: 2px;"><u>Returned To Dept.</u></td> </tr> </tbody> </table>		<u>Previous PRP Action</u>			<u>Date</u>	<u>Approved for CC</u>	<u>Returned To Dept.</u>
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ACTION TAKEN BY PROCUREMENT REVIEW PANEL

Reviewed and Accepted (as is) for Commissioners Court Action
 Recommend Award to Vendor and accept for Commissioners Court Action
 Return to Department for further action/information/documentation (*reason specified below)
 Not Accepted/Other (*reason specified below)

Item requires contract/contract review. Dept. needs to contact County Attorney's Office for more information.

Placement on Commissioners Court Agenda By:

Auditor's Verification of Funds:

Department Purchasing Department

Funds Verified No Funds

This procurement item has been reviewed by the Procurement Review Panel. Said review should not be relied upon by any person or entity other than the County of El Paso, its officers, and employees.

Panel Members

County Contract Administrator/Designee: Accept | Not Accept: _____

County Auditor/Designee Accept | Not Accept: _____

County Purchasing Agent/Designee Accept | Not Accept: _____

County Department Head Accept | Not Accept: _____

County Attorney Reviewer: Approved for further action: Y / N: _____

Subject Matter Expert (as needed) Accept | Not Accept: _____

Other Meeting Attendees (PLEASE PRINT NAME):

- | | | |
|-----------|-----------|-----------|
| 1.) _____ | 2.) _____ | 3.) _____ |
| 4.) _____ | 5.) _____ | 6.) _____ |



**Purchase of Eleven (11) Axon Fleet Vehicle Camera Systems
for the Public Safety Division of the El Paso County, Texas
(12407137)**

Sourcewell Contract 101223

Contract Term: December 15, 2027 with three additional year renewal

Axon Enterprises, Inc. Scottsdale, AZ	
Description	Total
Fleet 3 Advanced Year 1 Dec 2024	\$28,875.00
Fleet 3 Advanced Year 2 Dec 2025	\$28,875.00
Fleet 3 Advanced Year 3 Dec 2026	\$28,875.00
Fleet 3 Advanced Year 4 Dec 2027	\$28,875.00
Fleet 3 Advanced Year 5 Dec 2028	\$28,875.00
Grand Total (60 months)	\$144,375.00

A handwritten signature in black ink, appearing to read "Sergio Gonzalez", written over a horizontal line.

Approved By (Signature)

SERGIO GONZALEZ

Approved By (Print)

7/24/2024

Date

07/08/24-KG

Axon Enterprise

Conducted energy weapons

#092722-AXN

Maturity Date: 11/21/2026

Products & Services 
Buy Sourcewell
Documents
Contact Information

 [Contract](#) 

Competitive Solicitation Documentation

-  [Request for Proposal \(RFP\)](#) 
-  [Proof of Publication](#) 
-  [Proposal Opening Record](#) 
-  [Proposal Evaluation](#) 
-  [Comment & Review](#) 
-  [Board Resolutions](#) 

Pricing Documentation

Information in this file is subject to change

-  [Contract 092722-AXN-Price Information](#) 

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Password

Log In

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Simply complete the online application or contact the Client Relations team at service@sourcewell-mn.gov or 877-480-0542.

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ezIQC Contracts

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Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-572083-45489.604JG

Issued: 07/16/2024

Quote Expiration: 12/15/2024

Estimated Contract Start Date: 01/01/2025

Account Number: 108038

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
El Paso County Sheriffs Dept. - TX 3850 JUSTICE RD EL PASO, TX 79938-7472 USA	El Paso County Sheriffs Dept. - TX 800 E Overland Ave El Paso TX 79901-2518 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Rachel Hall Phone: Email: rhall@axon.com Fax:	Ryan Rodriguez Phone: 9152210424 Email: ry.rodriquez@epcountytexas.gov Fax: (915) 546-2028

Quote Summary

Program Length	60 Months
TOTAL COST	\$144,375.00
ESTIMATED TOTAL W/ TAX	\$144,375.00

Discount Summary

Average Savings Per Year	\$8,083.68
TOTAL SAVINGS	\$40,418.40

Payment Summary

Date	Subtotal	Tax	Total
Dec 2024	\$28,875.00	\$0.00	\$28,875.00
Dec 2025	\$28,875.00	\$0.00	\$28,875.00
Dec 2026	\$28,875.00	\$0.00	\$28,875.00
Dec 2027	\$28,875.00	\$0.00	\$28,875.00
Dec 2028	\$28,875.00	\$0.00	\$28,875.00
Total	\$144,375.00	\$0.00	\$144,375.00

Quote Unbundled Price:	\$184,793.40
Quote List Price:	\$168,016.20
Quote Subtotal:	\$144,375.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	11	60	\$279.99	\$254.57	\$218.75	\$144,375.00	\$0.00	\$144,375.00
Total							\$144,375.00	\$0.00	\$144,375.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	11	1	12/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	12/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	12/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	01/01/2025	12/31/2029
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	11	01/01/2025	12/31/2029
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	11	01/01/2025	12/31/2029
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	01/01/2025	12/31/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	11

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	12/01/2025	12/31/2029
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	12/01/2025	12/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3850 JUSTICE RD	EL PASO	TX	79938-7472	USA

Payment Details

Dec 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell CEW Contract #092722-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/16/2024

