



**William (Bill) H. Starnes**  
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**Via Email**

August 7, 2024

Ms. Rene Camarillo  
Project Manager  
El Paso County, TX  
800 East Overland Avenue  
El Paso, TX 79901

**Re: Sole Source Certification; Quotes 2024-65559 and 2024-65560**

Dear Ms. Camarillo:

Currently El Paso County, Texas has Intergraph software in use. As the manufacturer of the software products, Intergraph Corporation, through its Hexagon, Safety, Infrastructure & Geospatial division ("Hexagon") provides unique value in supporting the elements of the software directly provided by Hexagon. In regard to SAP BusObj licenses, the software is directly linked to the unified solution and, therefore, we are the only vendor able to sell and maintain these licenses in conjunction with Hexagon's software. Only Hexagon directly may provide the maintenance and support services to El Paso County, Texas. While substitute products may be available for each application, no vendor may offer substitute maintenance services for the products currently in use, as Hexagon owns the intellectual property and source code incorporated into the products.

Should you have any questions, or require additional information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads "William H. Starnes".

William H. Starnes  
Divisional Counsel  
Hexagon Safety, Infrastructure & Geospatial Division

