

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
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Q-610941-45541.867JG

Issued: 09/06/2024

Quote Expiration: 09/30/2024

Estimated Contract Start Date: 01/01/2025

Account Number: 108038

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
El Paso County Sheriff's Dept. - TX 3850 JUSTICE RD EL PASO, TX 79938-7472 USA	El Paso County Sheriff's Dept. - TX 800 E Overland Ave El Paso TX 79901-2518 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jason Goldman Phone: (480) 620-8279 Email: jasongoldman@axon.com Fax:	Ryan Rodriguez Phone: 9152210424 Email: ry.rodriquez@epcountytexas.gov Fax: (915) 546-2028

Quote Summary

Program Length	60 Months
TOTAL COST	\$50,616.00
ESTIMATED TOTAL W/ TAX	\$50,616.00

Discount Summary

Average Savings Per Year	\$3,316.32
TOTAL SAVINGS	\$16,581.60

Payment Summary

Date	Subtotal	Tax	Total
Dec 2024	\$9,345.09	\$0.00	\$9,345.09
Dec 2025	\$9,718.89	\$0.00	\$9,718.89
Dec 2026	\$10,107.64	\$0.00	\$10,107.64
Dec 2027	\$10,511.95	\$0.00	\$10,511.95
Dec 2028	\$10,932.43	\$0.00	\$10,932.43
Total	\$50,616.00	\$0.00	\$50,616.00

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Quote Unbundled Price:	\$67,197.60
Quote List Price:	\$61,096.80
Quote Subtotal:	\$50,616.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	4	60	\$279.99	\$254.57	\$210.90	\$50,616.00	\$0.00	\$50,616.00
Total							\$50,616.00	\$0.00	\$50,616.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	4	1	12/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	4	1	12/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	4	1	12/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	4	01/01/2025	12/31/2029
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	01/01/2025	12/31/2029
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	4	01/01/2025	12/31/2029
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	8	01/01/2025	12/31/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	4

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	4	12/01/2025	12/31/2029
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	4	12/01/2025	12/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3850 JUSTICE RD	EL PASO	TX	79938-7472	USA

Payment Details

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	Fleet3A	Fleet 3 Advanced	4	\$9,345.09	\$0.00	\$9,345.09
Total				\$9,345.09	\$0.00	\$9,345.09
Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	Fleet3A	Fleet 3 Advanced	4	\$9,718.89	\$0.00	\$9,718.89
Total				\$9,718.89	\$0.00	\$9,718.89
Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	Fleet3A	Fleet 3 Advanced	4	\$10,107.64	\$0.00	\$10,107.64
Total				\$10,107.64	\$0.00	\$10,107.64
Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	Fleet3A	Fleet 3 Advanced	4	\$10,511.95	\$0.00	\$10,511.95
Total				\$10,511.95	\$0.00	\$10,511.95
Dec 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	Fleet3A	Fleet 3 Advanced	4	\$10,932.43	\$0.00	\$10,932.43
Total				\$10,932.43	\$0.00	\$10,932.43

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This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcwell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Exceptions to Standard Terms and Conditions

Pricing on this quote is in accordance with Sourcwell Contract #101223-AXN. Terms and conditions of Sourcwell Contract #101223-AXN govern this purchase.

