

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-572083-45411.978JG

Issued: 04/29/2024

Quote Expiration: 12/15/2024

Estimated Contract Start Date: 01/01/2025

Account Number: 108038

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
El Paso County Sheriffs Dept. - TX 3850 JUSTICE RD EL PASO, TX 79938-7472 USA	El Paso County Sheriffs Dept. - TX 800 E Overland Ave El Paso TX 79901-2518 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Rachel Hall Phone: Email: rhall@axon.com Fax:	Ryan Rodriguez Phone: 9152210424 Email: ry.rodriquez@epcountytexas.gov Fax: (915) 546-2028

Quote Summary

Program Length	60 Months
TOTAL COST	\$144,375.00
ESTIMATED TOTAL W/ TAX	\$144,375.00

Discount Summary

Average Savings Per Year	\$8,083.68
TOTAL SAVINGS	\$40,418.40

Payment Summary

Date	Subtotal	Tax	Total
Dec 2024	\$28,875.00	\$0.00	\$28,875.00
Dec 2025	\$28,875.00	\$0.00	\$28,875.00
Dec 2026	\$28,875.00	\$0.00	\$28,875.00
Dec 2027	\$28,875.00	\$0.00	\$28,875.00
Dec 2028	\$28,875.00	\$0.00	\$28,875.00
Total	\$144,375.00	\$0.00	\$144,375.00

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Quote Unbundled Price: \$184,793.40
Quote List Price: \$168,016.20
Quote Subtotal: \$144,375.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	11	60	\$279.99	\$254.57	\$218.75	\$144,375.00	\$0.00	\$144,375.00
Total							\$144,375.00	\$0.00	\$144,375.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	11	1	12/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	12/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	12/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	01/01/2025	12/31/2029
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	11	01/01/2025	12/31/2029
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	11	01/01/2025	12/31/2029
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	01/01/2025	12/31/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT (PER VEHICLE)	11

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	12/01/2025	12/31/2029
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	12/01/2025	12/31/2029

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Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3850 JUSTICE RD	EL PASO	TX	79938-7472	USA

Payment Details

Dec 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

Dec 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3A	Fleet 3 Advanced	11	\$28,875.00	\$0.00	\$28,875.00
Total				\$28,875.00	\$0.00	\$28,875.00

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This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

