

From: [Verenice Acosta](#)
To: [Araceli Hernandez](#)
Subject: RE: Recap of the Next Step Meeting for RFP 24-016 Third Party Administration for Health, Dental, and Related Benefits for the El Paso County, Texas Human Resources Department
Date: Wednesday, September 11, 2024 3:50:17 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)

Hi Araceli,

I agree with the below recap. To further summarize the consensus, the evaluation team decided to recommend the Dental to Aetna due to the lower administrative fee and lower claims cost expense. For the Medicare Advantage Plan, the evaluation team agreed that while United did not identify rates during the kickoff round, their BAFO was a fraction of the cost for the same service that is being provided by the current incumbent. Under the COBRA, EAP, Health, Pharmacy, Section 125- HSA/FSA, Stop Loss, the evaluation team agreed Blue Cross Blue Shield offered a better rate package with a decrease in overall claims cost and higher pharmacy rebates.

Let me know if you have any questions.

Thank you,



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Good afternoon, Evaluation Team,

First and foremost, thank you for taking the time out of your busy schedule to be part of this very important evaluation process. During today's meeting, Next Step- Best and Final Offer, the team reviewed the overall scores for the Kick-off and BAFO rounds. The top 3 firms are Aetna Life Insurance Company of Hartford CT, Health Care Service Corporation A Mutual Legal Reserve Company dba Blue Cross Blue Shield of Texas of Richardson TX and United Health of Minnetonka MN.

After the group reviewed the final scores, an open discussion began. The team had questions for the consultant for the Count, HUB International, regarding all sections of the evaluation criteria. HUB International then provided extensive answers to the group to assist with their concerns. After all questions were addressed, then the Team lead asked each individual to recap their view and to verbally state their positions on the award of this RFP.

The final conclusion is to recommend award to the top three vendors as identified in the breakdown below:

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Aetna Life Insurance Company of Hartford CT

- Dental

Health Care Service Corporation A Mutual Legal Reserve Company dba Blue Cross Blue Shield of Texas of Richardson TX

- COBRA
- EAP
- Health
- Pharmacy
- Section 125, HAS FSA
- Stop Loss

United Health of Minnetonka MN

- Medical Advantage Plan

Please reply in acknowledgment of the above recap. If anyone has any questions or concerns, please feel free to contact me.

Thank you,
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